TAKING CARE IS AN ART

How to ship and protect your valuables

MAIL BOXES ETC.®
#PeoplePossible



CARING FOR YOUR ART IS OUR TALENT



The value of a work of art has an impact on the way we take care of it. This is why it's important to be sure you use specialist solutions when dealing with the shipment of an artist's work.

Shipping art requires dedicated tools and skills that are specific to the art world. Each item has its own unique attributes, which will need to be taken into account when planning the process.



Purchases of works of art



Exhibitions in galleries, studios and museums



Loans of artwork for special events

Each situation will require careful logistical analysis and a thorough understanding of the handling and protection of works of art.

Art shipping has increased in recent years because of the significant **growth** in the **online market**. It is estimated that around 2,837 billion euros, or **46% of online art sales** in the first half of 2021, **were sold via mobile devices** such as smartphones and tablets.*

Hiscox Online Art Trade Report 2021



ART MARKET TRENDS

We take a look at the **key priorities** behind the choices people make when purchasing a work of art.

Why do customers buy?

- 95% to satisfy their **passion**
- 68% to support **artists**
- 58% to make an **investment**
- 36% to improve their **social status**

What worries them most?

Packing and **shipping** methods are the most **sensitive issue** from the point of view of art collectors

The ability to **protect each work of art** during every stage of the shipment is therefore crucial for **three key aspects**:

- **THE VALUE OF THE WORK**
- **BUSINESS DEVELOPMENT**
- **CUSTOMERS' TRUST**

Now that the challenge is clear, the question is: how best to deal with it? The answer is a specialist partner who can give you competence, trained professionals, effective technologies and tailored solutions. Welcome to MBE Auction.

Discover more



MBE Auction

WE COLLECT, PACK & DELIVER. YOU RELAX.

THE ART SPECIALIST YOUR WORK NEEDS

MBE Auction is a fast, easy and effective online shipping solution for your fine art and collectibles. It is built for the needs of galleries, studios, museums, artists and anyone who wants to entrust their art logistics to an expert partner.

Complete reliability at every step of the shipment:

- ☑ **Collection of the artwork**
- ☑ **Packing with specialist techniques and materials**
- ☑ **Protection of the artwork's value against loss or damage with MBE CoverProtect**
- ☑ **Shipment with the best courier**

Discover more

MORE THAN JUST SHIPPING

Do you want to provide even more protection for your works of art?

With **MBE CoverProtect** – always included with the **MBE Auction** service – you can count on a complete solution which protects your artwork from collection right through to delivery, incorporating professional packing, shipping and coverage of the value of your artwork in the event of loss or damage. This includes reimbursement of restoration expenses and depreciation.

Make your shipments with a **premium all-in-one solution** that increases the protection of your items from pick-up to delivery.

Our exclusive **MBE Auction** service is with you all the way:

- **PROFESSIONAL PACKING**
- **SHIPPING**
- **DAMAGE COVERAGE**
- **LOSS COVERAGE**

Discover more

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GIVE YOUR WORKS OF ART THE CARE THEY DESERVE

WITH MBE SOLUTIONS

Contact an MBE Expert

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